

# EDUCATIONAL REQUIREMENTS AND APPLICATION & EXAM PROCEDURES

## SALESPERSON REQUIREMENTS

- 60 hours - Principles and Practices of Real Estate
- Application Fee
- **Original certificate of completion must be submitted**

## BROKER REQUIREMENTS *(changing as of 1/1/22 – see below)*

- Been actively engaged for at least two years as a licensed real estate salesperson under the supervision of a licensed real estate broker in this state.
- 60 hours - Principles and Practices of Real Estate
- 15 hours – Real Estate Legal Compliance
- 15 hours – Real Estate Brokerage Principles & Practices

PLUS

- (2) 15 hour Elective Courses

**OR**

- Have successfully completed a cumulative total of at least 20 real estate transactions during the previous five years

**\*\*Effective January 1, 2022\*\***

**Broker** applicants, in addition to the above, must, in the **three** years prior to applying, been actively engaged as a licensed real estate salesperson under the supervision of a Connecticut-licensed real estate broker for at least 1,500 hours, instead of at least two years as previously required,

**AND**

Represented a seller, buyer, lessor, or lessee in at least four (4) closed real estate transactions.

See PSI web page and download “Candidate Information Bulletin” for fees and detailed instructions <https://candidate.psiexams.com/>

### **Salesperson Exam**

45 minute State (30 questions)

120 minute General (80 questions)

### **Broker Exam**

60 minute State (40 questions)

120 minute General (80 questions)

Practice exams are available online at [www.psiexams.com](http://www.psiexams.com)

## APPLICATION & EXAM PROCEDURES

- Submit application, application fee and required documentation to **PSI licensure certification**. You will then be issued an Examination Eligibility postcard. See PSI “Candidate Information Bulletin” for current application fee. Applications are valid for one (1) year. After that, submit a new application and fee.
- Submit registration form & examination fee to PSI. See PSI “Candidate Information Bulletin” for current examination fee. Schedule exam at a testing site via Internet, phone, fax or mail.
- Once exams are passed, submit the original examination passing score reports and the initial license fee to the CT Dept. of Consumer Protection, Licensing Services Division. Must be made within two (2) years of passing the last portion of the examination; otherwise a new application & fee must be submitted to PSI in order to be eligible to retest.

All candidates must pass both State and General portions of the Salesperson or Broker exam within one year from the date you are enrolled in PSI. If you fail one portion, you must pass the second portion within that one year from date of eligibility or you will be required to retake both portions. After one year, you must submit a new Application and Fee.

Questions about license application and examinations: PSI (800-733-9267)

Questions about licensure: CT Dept. of Consumer Protection (860-713-6150)