



CTR Forms Revisions – April 2025



GHAR Commercial Exclusive
Right to Represent Buyer/Tenant
Contract

Paragraphs 4, 5, 6, 7, 10, and 14

Additions/Deletions

The changes include the use of the term “commission” edited to “professional service fee” or “compensation,” a voluntary notification that there is no customary or standard compensation rate, a provision disclosing that the buyer broker may not collect compensation that exceeds what is agreed to in the contract, removing references to subsections in a statute, and updating the “electronic methods” to remove references to fax machines.

GHAR Commercial Exclusive
Right to Sell/Lease/Exchange
Listing Agreement

Paragraphs 5, 6, 7, 11, and 15

Additions/Deletions

The changes include the use of the term “commission” edited to “professional service fee” or “compensation,” a voluntary notification that there is no customary or standard compensation rate, a provision disclosing that the listing broker may not collect compensation that exceeds what is agreed to in the contract, removing references to subsections in a statute, and updating the “electronic methods” to remove references to fax machines.